



Microsoft Dynamics ERP

Empowered People, Simplified Processes, and Connected Ecosystems

White Paper

Microsoft Dynamics ERP and the Microsoft Business Productivity Infrastructure

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www.microsoft.com/dynamics

Abstract: Companies need to continually evolve and transform themselves in response to changes in the business environment. By combining their Microsoft Dynamics® ERP solutions with the latest business productivity infrastructure from Microsoft, companies can become “dynamic businesses” that use software to empower their people, simplify their processes, and connect more closely with their ecosystem of vendors and customers. This white paper provides an overview of how companies can use the capabilities in Microsoft® Office 2010 and Microsoft SharePoint® Server 2010 with Microsoft Dynamics ERP solutions to achieve these goals.

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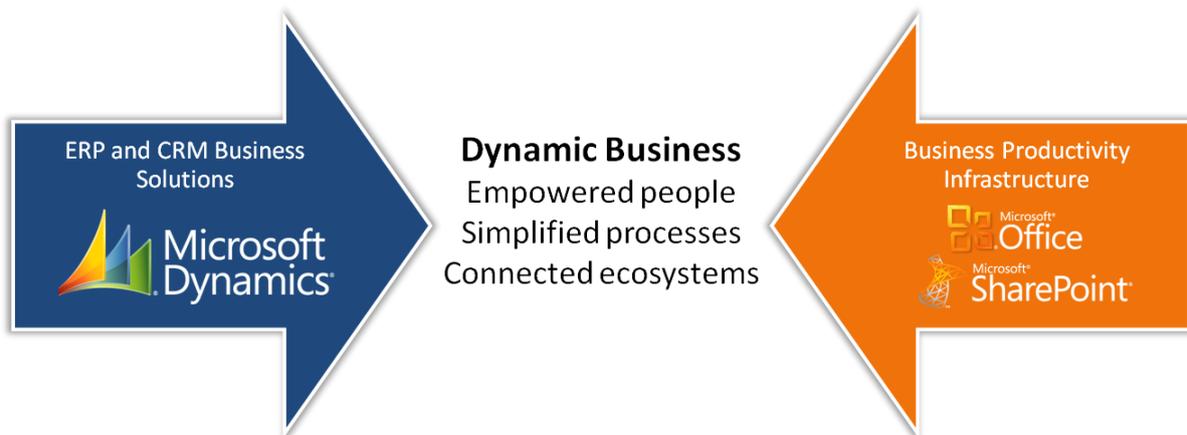
Introduction

The landscape of business is changing rapidly, shaped by increasing globalization and heightened customer expectations. To thrive, companies need to transform themselves into “dynamic businesses” that can identify new market opportunities and respond quickly to emerging customer needs. But first, many companies trying to achieve this transformation need to adopt newer, more flexible IT systems. For many organizations, this means retiring complex and aging legacy systems in favor of newer applications that enable greater business agility and support simplified business processes.

Dynamic business is the vision that Microsoft has for companies that continuously evolve and transform in response to changes in their business environment. These companies take advantage of flexible business systems that empower employees, simplify processes, and connect ecosystems of customers, partners, and suppliers. Microsoft demonstrates its commitment to this vision through the technology investments made in Microsoft Dynamics business management solutions. Microsoft uses the design principles of simplicity, value, innovation, and choice to guide these investments.¹

One area in particular where Microsoft Dynamics has focused is in designing its solutions to work with the Microsoft® Office system and Microsoft SharePoint® Server, the business productivity tools that millions of information workers use every day. This coordinated design delivers many benefits to businesses, including operational flexibility, efficiency, and productivity.

By connecting enterprise resource planning (ERP) solutions to business productivity infrastructure, companies empower their employees to make better-informed decisions in anticipation of events, not in reaction to them. Business processes are not just documented in binders on dusty bookshelves; they are presented to people contextually through the software tools that they rely on every day. Companies can adjust their processes in days and weeks, not months. Moreover, steps in the process can proceed more rapidly as notifications, alerts, and workflow tasks are sent automatically to people’s e-mail inboxes. Orders can be won, processed, and shipped sooner. Consumer and business-to-business Web sites can feature up-to-date information and self-service functionality based on business solutions, helping to build stronger connections among value chains of customers, partners, and suppliers.



Microsoft Dynamics and the Microsoft business productivity infrastructure.

¹ For more information about the dynamic business vision and the design principles that influence the Microsoft Dynamics road map, read the dynamics business white paper published in October 2009: download.microsoft.com/download/0/A/7/0A7FED39-F0BF-4067-8636-A782717D5D2B/Dynamic_Business_Whitepaper_Convergence_Europe_2009-FINAL_10_23_09.pdf

Some examples of connection points between Microsoft Dynamics ERP and the Microsoft business productivity infrastructure include:

- **Microsoft SharePoint Server.** Over the past five years, SharePoint Server has become the standard portal and collaboration infrastructure for all Microsoft Dynamics ERP solutions, helping to make business intelligence and collaboration around business processes more accessible to more people throughout an organization.
- **Microsoft Outlook®.** Because of its role as a vital communications hub, Microsoft Dynamics ERP solutions deliver alerts, tasks, and workflows to people's e-mail inbox in Outlook, where they spend most of their day.
- **Microsoft Excel®.** Millions of business people rely on Excel to analyze data. Much of that data originates from the financial or customer databases that are managed by business solutions. By making it easier to get that data into Excel from Microsoft Dynamics ERP solutions, employees have a powerful, easy-to-use tool for analyzing and visualizing their business data.
- **Microsoft Office Fluent™ user interface.** Introduced with the 2007 Microsoft Office system, the Fluent user interface replaced layered menus, toolbars, and task panes with a simpler, more intuitive design that makes it easier to find commands that relate to the task at hand. The Fluent interface concept is carried over into the latest Microsoft Dynamics ERP product releases and SharePoint Server 2010 for a familiar experience across all these products.

With the launch of Microsoft Office 2010 and SharePoint Server 2010, current and future Microsoft Dynamics customers have a tremendous opportunity to move forward in their journey to becoming dynamic businesses. The combined capabilities of Microsoft Dynamics ERP solutions and the Microsoft business productivity infrastructure can help companies navigate through an ever-changing environment. The following sections describe ways to use Microsoft Dynamics ERP solutions with Microsoft Office 2010 and SharePoint Server 2010 to empower people, simplify processes, and connect ecosystems of vendors and customers.

Empowered People

The Microsoft Dynamics RoleTailored approach recognizes the importance of placing business information inside the applications where people are most comfortable doing their work. For instance, because finance professionals make extensive use of Excel and salespeople live in Outlook, business software needs to work with these applications rather than forcing people to learn new ones. The RoleTailored approach continues with Microsoft Office 2010, the latest version of productivity software from Microsoft that helps employees solve information overload; more easily access documents from their PC, phone, or browser; and adjust to new ways of working through social networking and tagging.

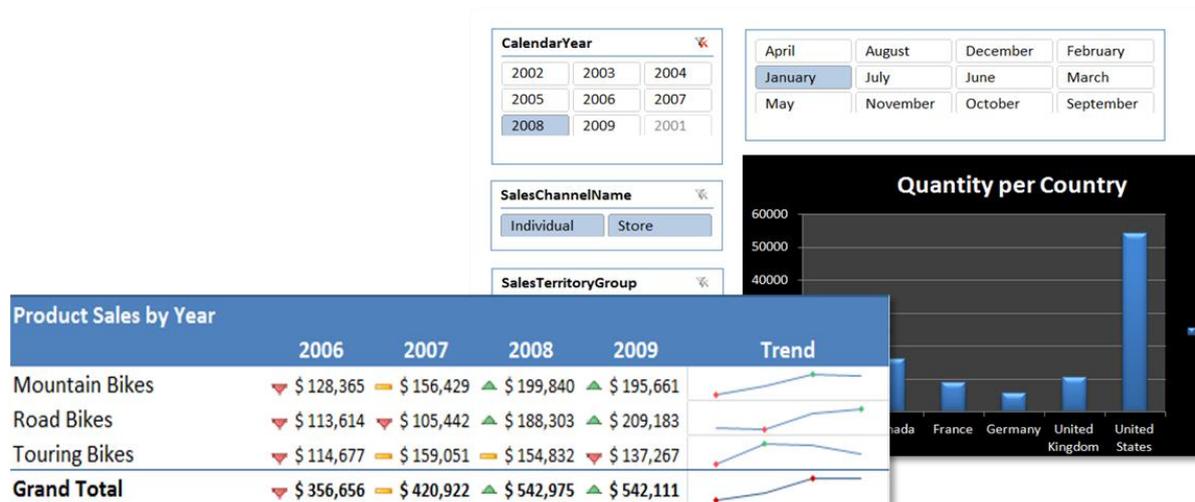
Solve Information Overload

Modern business solutions do a good job of recording and disseminating the most up-to-date information about a company's operations or customer accounts. The challenge people now face is making sense of all this information. Microsoft Office 2010 and Microsoft SharePoint Server 2010 empower employees to draw insights from complex or disparate datasets and express their ideas in compelling ways through graphs, charts, and even multimedia.

Rich Data Visualization

Microsoft Excel is one of the most commonly used business intelligence tools for analyzing data originating from Microsoft Dynamics ERP solutions. Excel 2010 includes new features that improve the visualization of data, helping employees make sense of and communicate insights they've gained. The following features help bring numbers to life:

- **Sparklines** are small charts contained in a worksheet cell that provide concise visual representations of data in Microsoft Dynamics ERP solutions. Sparklines can show trends in a series of values, such as seasonal increases in revenue, or more effectively draw attention to high or low data points. By positioning a Sparkline near its corresponding data, employees can highlight important trends and patterns that might otherwise remain hidden.
- **PowerPivot** works across Microsoft Dynamics ERP solutions, Microsoft SQL Server® 2008 R2, and Excel 2010 to help people manipulate large datasets—up to hundreds of millions of rows—from within Excel. Combined with new and improved features in Excel 2010 like Slicers, PivotTables, and conditional formatting, PowerPivot can help employees answer questions, discover insights, and ultimately make better-informed decisions.



Sparklines, PowerPivot, and Slicers in Excel 2010.

Highlighting Data Insights

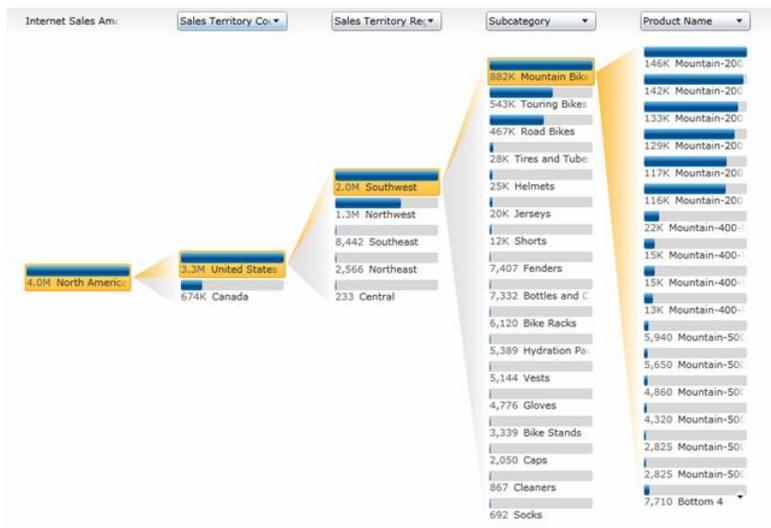


As the financial controller for a scientific equipment and services company, Ken is always monitoring departments' financial performance and looking for ways to optimize processes so that they can achieve their goals. Recently, he has been working on a plan to consolidate several independent customer service operations in different departments. He consults with his boss, Sara the CFO, showing her his analysis in a **Microsoft® Excel® 2010** spreadsheet by using data pulled from a **Microsoft Dynamics® ERP** solution.

Sara agrees that the plan is sound, but she asks Ken to do some more work on the spreadsheet so that the financial benefit is clear to the department heads. She wants to make sure they understand the potential cost savings for their operations and to the company overall. To highlight opportunities for better financial performance, Ken creates **Sparkline** graphs alongside the data in the spreadsheet. He then posts the file to the company's **Microsoft SharePoint® Server 2010** portal, where the **Sparkline** graphs and a **PowerPivot** tool lets each department manager easily see the financial benefit of the proposed consolidation for his or her operation.

PerformancePoint Services

PerformancePoint® Services (formerly Microsoft Office PerformancePoint Server), is now included as a component of SharePoint Server 2010 for monitoring and analyzing business performance. Combined with a Microsoft Dynamics ERP solution, PerformancePoint Services presents business information through dashboards and key performance indicators that can be drilled into for more detailed information.



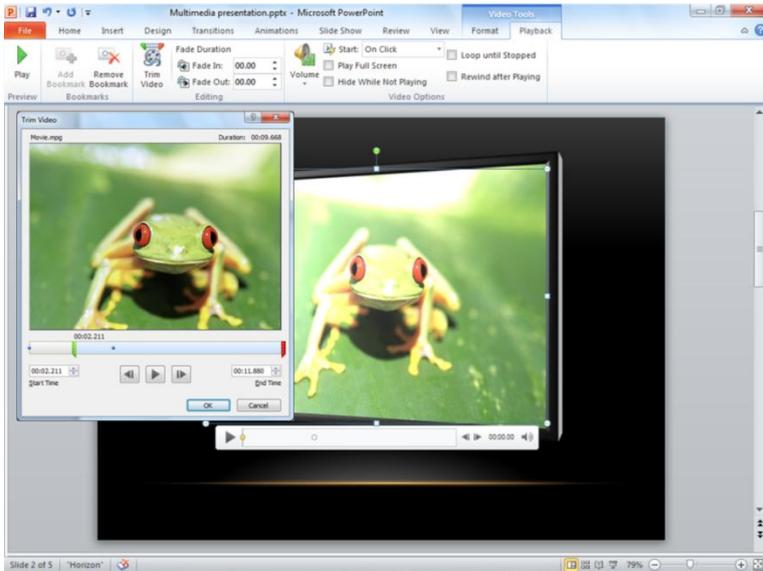
PerformancePoint Services in SharePoint Server 2010 includes a new decomposition view that provides context when drilling down into data.

Multimedia Tools for Documents and Presentations

Employees use the Microsoft Office system to create a variety of business correspondence, documents, and presentations that incorporate data stored in a Microsoft Dynamics ERP solution—everything from mundane requests for proposals and invoices to sales pitches and product catalogs. Microsoft Office 2010 helps employees bring business documents to life by adding professional-quality images, pictures, logos, and videos in their documents without the need for additional software. Specifically, Microsoft Office 2010 offers:

- Photo-editing tools that provide employees with ready-made artistic effects, color tools, crop and background-removal tools, and new picture styles that convert images directly into SmartArt® graphics.

- Audio-editing and video-editing tools that employees can use to trigger animations at certain points in videos, trim videos, and add special effects—all of which helps sales and marketing employees to improve the visual impact of their pitch.



Microsoft PowerPoint® 2010 includes the ability to trim videos directly in the application.

Access from Anywhere

According to a 2007 report on the distributed workforce, half of corporate employees categorized themselves as mobile workers, spending at least 20 percent of their time away from their primary workspace.² Clearly, mobile working is no longer just for sales teams. Increased connectivity and demand for telecommuting require businesses to provide employees with more flexible access to the business solutions and tools they need to do their job while away from the office.

In an “always on, always connected” company, workers need access to information while away from their offices. For example, a financial controller needs the ability to review the latest financial forecasts on his or her mobile phone, a purchasing agent needs to be able to approve a purchase order while in the field, and a production manager needs mobile access to update production plans. Microsoft Office 2010 and SharePoint Server 2010 combined with a Microsoft Dynamics ERP solution make these mobile and remote worker scenarios easier than ever.

- **Microsoft Office Web Applications.** Microsoft Office 2010 makes popular tools for the information worker accessible across the PC, phone, and browser. Employees can use the Microsoft Excel Web Application to view up-to-the-minute data that originates in the company's Microsoft Dynamics ERP solution when they are away from their PCs but have access to a Web browser. Or, if a particular Excel file uses Business Connectivity Services in SharePoint Server, employees can also securely update information in the Microsoft Dynamics ERP solution from the Web.
- **Microsoft SharePoint Workspace 2010.** Formerly Microsoft Office Groove®, SharePoint Workspace 2010 enables people to work offline with data from SharePoint Server. When a Microsoft Dynamics ERP solution is linked to an External List in SharePoint Server 2010, business data can also be synched with SharePoint Workspace. This offline capability ensures employees have access to important details even when an Internet connection is not available.

² Kotlyar, Brian. “The Dark Side of the Distributed Workforce: Overcoming Employee Alienation in the Enterprise.” Yankee Group. August 2007.

Equip the Next-Generation Workforce

Many employees who are just now entering the workforce have grown up using the Web. These employees have certain expectations for connecting with colleagues and finding and rating information. Often, they are extremely adept at using technology to identify and connect with prospective customers or internal subject matter experts and finding the information they need to answer questions and make better decisions. For this next-generation workforce, SharePoint Server 2010 includes many features that can create greater business value, especially when paired with Microsoft Dynamics business solutions.

Social Networks

Businesses are realizing the usefulness of social networks for business development and sales and marketing. Companies can use SharePoint Server 2010 to enable internal social networks that connect employees to one another, and new functionality for Microsoft Outlook 2010 brings together communications history, contact information, and professional and social networking information into the Outlook experience. The following are examples from both solutions:

- **My Sites on SharePoint Server 2010.** The My Sites feature in SharePoint Server 2010 has been considerably enhanced, featuring improved personalization, audiences, and blogging for internal social networks. Employees can more easily find colleagues with shared interests or find information and resources based on tags and feeds.
- **Outlook Social Connector for Outlook 2010.** The connector brings social views of business colleagues and friends right to the Inbox. It connects to the SharePoint Server 2010 My Site social networking experience right out of the box, and to third-party business or consumer social networks via connections built with the publicly available SDK. So employees can harness the information in these professional and social networks to stay current on the activities, status and contact details of business colleagues, partners, customer and prospects.

Search, Tags, and Feeds

Microsoft Dynamics ERP solutions and SharePoint Server 2010 work together to accommodate new paradigms for finding information and accomplishing other tasks. New features in SharePoint Server let people find and record information in a way that takes advantage of a firm's collective knowledge. For example, employees can use feeds to keep themselves aware of updates to business documents and tags that let people easily discover what their colleagues are doing in the same subject areas.

- **Search.** As the volume of information continues to grow, traditional filing and folder structures become less effective. Search engines have become a more prevalent method for finding documents, contacts, and other information. Microsoft FAST™ Search Server 2010 for SharePoint supports this style of finding and using information with innovative features such as Preview Documents. The Microsoft Dynamics research and development team is exploring whether features in FAST Search Server 2010 for SharePoint could be used to improve information discovery with Microsoft Dynamics ERP solutions, such as customer contact cards. Another new search feature called Best Bet can be tailored to return specific types of results based on a person's role. For example, a salesperson searching for product information would be shown materials relevant to selling and demoing the product, while a support engineer searching for the same product would be shown technical and service related materials.
- **Tags.** Tags are a well-understood search motif used in user-generated media, such as personal blogs, Flickr, YouTube, and Twitter. Employees can tag any object in SharePoint Server 2010 with one or more unique identifiers that provide contextual information when searching for information later. This is valuable in a business context because it makes it possible for employees to easily identify others in the organization who share a common interest, such as the same customer.

- **Feeds.** Instead of periodically checking to see if there have been any updates to a document or person in SharePoint Server 2010, employees can subscribe to a feed on them. Updates will appear in employees' News Stream on their home page, keeping them abreast of the latest changes to a budget spreadsheet or a colleague in the finance department, for instance.

Summary

By upgrading to the latest Microsoft business productivity infrastructure, companies empower

Finding Resources Fast



Benjamin, a marketing manager at a national IT consulting and services firm, is putting together some sales collateral for a new retail point-of-sale solution offered in conjunction with a partner. As he uploads background material to his team site, he tags it with the subject matter, the type of collateral, and the partner's name so that others who may be working on similar projects can easily discover the materials.

To find out who else in the organization has worked with this partner and solution area, he uses **Microsoft® SharePoint Server 2010** to find related pages and documents. Benjamin navigates to a site that seems to contain significant amounts of content having to do with retail systems and then clicks on the profile of a frequent contributor to that site. Viewing that person's **My Site** in **SharePoint Server 2010**, Benjamin sees that she is now a senior account manager with a major retail customer—exactly the type of person who could help him understand the audience for the new point-of-sale solution. He sends an e-mail message to her to schedule a time to talk.

employees with the tools to make the most of information in their Microsoft Dynamics ERP solution. Microsoft Office 2010 and SharePoint Server 2010 work together to solve the issue of information overload through rich visualizations of business data from Microsoft Dynamics ERP solutions. The Office Web Apps available with Microsoft Office 2010 make it easier than ever for employees to access critical business information—whether from a PC, phone, or browser. In addition, the new business productivity infrastructure incorporates next-generation methods and technologies for connecting people to their customers, colleagues, and information.

Simplified Processes

Business applications are adept at recording the details of transactions that occur during a business process—noting the approval of a purchase requisitions or payment of an invoice. However, they are frequently disconnected from the “other work” required to justify the purchase requisition or match the invoice against multiple purchase orders or received notes prior to payment.

For much of this other work, companies rely on the Microsoft Office system and Microsoft SharePoint Server. Together, these products provide the collaboration and communications infrastructure that employees use to carry out unstructured business processes. Microsoft Dynamics ERP solutions are designed with this in mind, including the capability to deliver workflow notifications to employees’ Microsoft Outlook inboxes and home pages on SharePoint Server. Going forward, Microsoft Dynamics ERP solutions will become even more aware of the additional tasks that are required to complete a business process, providing companies with greater ability to monitor and manage end-to-end processes so that they can operate more efficiently.

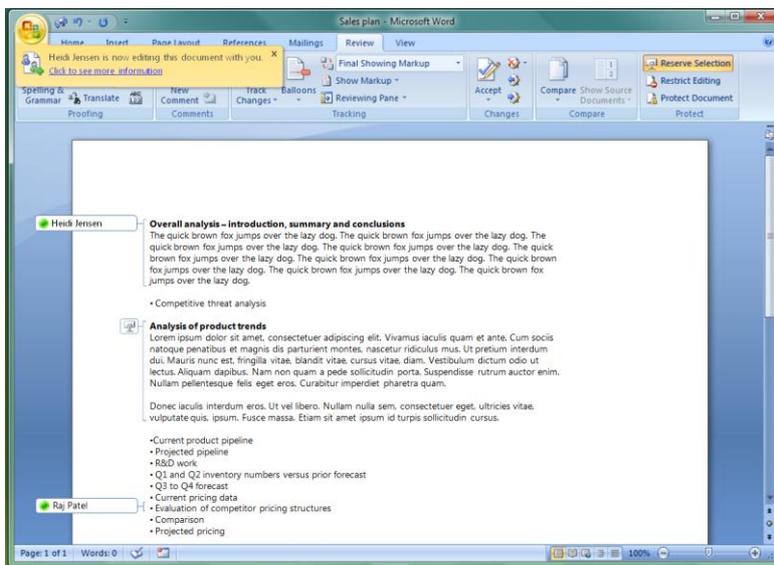
Deployed together with a Microsoft Dynamics ERP solution, Microsoft Office 2010 and SharePoint Server 2010 offer innovative new features and improved extensibility so that companies can simplify business processes, increase employee productivity, and better serve their customers.

Collaborate with Control

Many times, streamlining a business process means simplifying the ways people collaborate. Microsoft Office 2010 and SharePoint Server 2010 provide powerful collaboration and communication tools to help people provide feedback, negotiate, and finalize process steps.

Coauthoring in Microsoft Office Web Applications

Employees can post the documents they wrote in Microsoft Word 2010 or Excel 2010 to SharePoint Server 2010 and invite their colleagues to simultaneously view and update the documents. Described as “watching other people do your work,” the coauthoring feature makes it possible to see changes being made at the same time as people are making them. People can use Office Communicator to discuss changes through instant messages and share relevant files as they coauthor documents. Coauthoring with Microsoft Office Web Applications simplifies processes, eliminating much of the back-and-forth communication that goes on during the creation of a document, including incorporating and reconciling edits from multiple stakeholders.

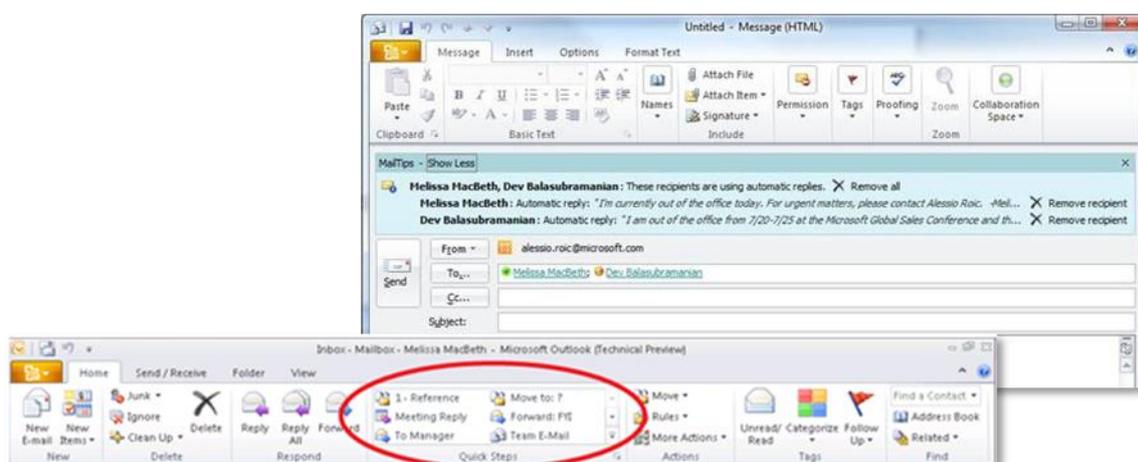


Coauthoring in Word 2010.

E-Mail Management and Document Sets

Although “doing e-mail” is seldom included in anyone’s formal job description, reading, flagging, categorizing, filing, and replying to e-mail messages can take up a significant part of people’s workday. E-mail also plays a critical role in business processes, which is why new features in Outlook 2010 have the potential to increase productivity by helping employees manage their correspondence more effectively.

- **Mail Tips.** When composing a message, people can now easily see the current status of the intended recipient. If the recipient is out of the office, the sender can send the message to someone else instead, thereby saving time and reducing the amount of communications traffic.
- **Quick Steps.** Employees can more efficiently handle rising volumes of e-mail messages with the new Quick Steps feature in Outlook 2010. With one click, they can now perform actions that would have previously taken multiple steps, such as “Delete and Reply” or “Create New E-Mail for the Team.” Quick Steps can also be customized, for example, to send a standard e-mail message acknowledging the receipt of a customer’s message.



Mail Tips and Quick Steps in Outlook 2010.

- **External List Folders.** Now, information stored in Microsoft Dynamics ERP solutions can be made available to employees as they create e-mail messages in Outlook 2010. By setting up an External List in SharePoint Server 2010, people can view customer contact information and other business data directly from Outlook.
- **Document Sets.** Employees who create a site with SharePoint Server 2010 can now group together related documents so that actions applied to one document will automatically be applied to all others in the set. Examples of actions include checking the documents out for editing, including them in a workflow, or automatically provisioning them in a new site. So, for example, a product planner using Microsoft Dynamics ERP software could quickly create a site with the standard templates that are used in designing a new product.

Extend Your Reach

Recent advances in Microsoft Dynamics ERP solutions, Microsoft Office 2010, and SharePoint Server 2010 extend access to more people within the organization in ways that are relevant to their roles. Microsoft Dynamics ERP solutions already offer executive dashboards and role-specific views through Role Centers in existing versions of SharePoint Server. The 2010 release of SharePoint Server adds features to make Microsoft Dynamics ERP solutions even more accessible and relevant to how people complete business processes.

External Lists

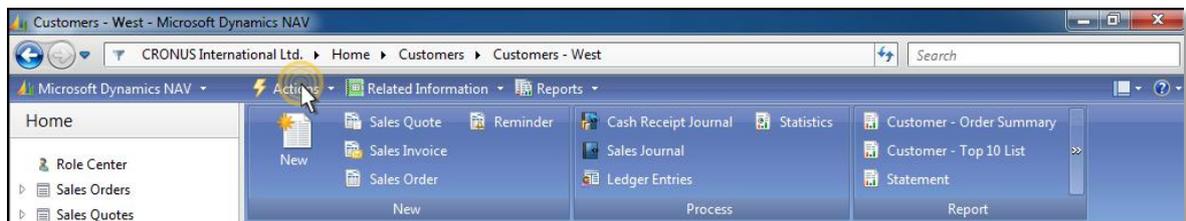
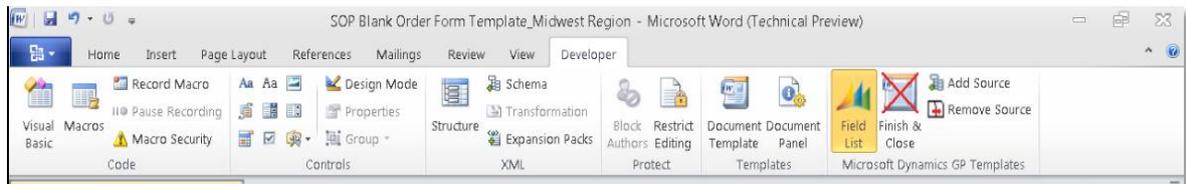
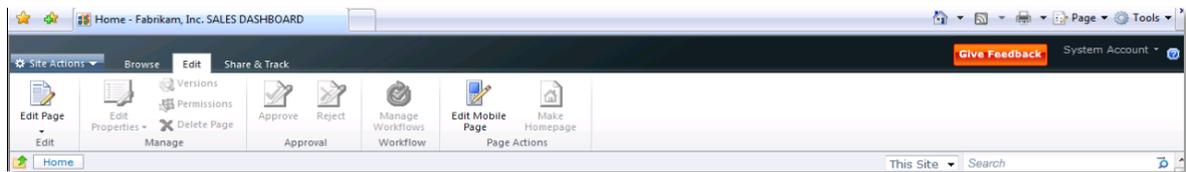
Historically, only a limited number of people in companies have access to business solutions, due to concerns over cost or security, or insufficient business need. However, companies are finding that they can simplify their internal processes by providing wider access for people to submit expenses, enroll in benefits, and update customer data—all in a secure and controlled manner. The External Lists feature in SharePoint Server 2010 provides this capability, displaying data from Microsoft Dynamics ERP solutions in the same format as any other SharePoint Server list. Changes made in External Lists in SharePoint Server are reflected in the Microsoft Dynamics ERP solution after passing validation and permission checks.

Multilingual User Interface

Companies can more easily deploy SharePoint Server to offices in different countries with the new multilingual capabilities included in the 2010 release. People will be able to choose their preferred language for the SharePoint Server 2010 interface from a simple drop-down menu.

Microsoft Office Fluent User Interface

SharePoint Server 2010 adopts the Microsoft Office Fluent user interface that was first introduced in the 2007 Microsoft Office system, making tasks and actions more clearly visible. Companies can customize the Fluent user interface so that only relevant options are displayed when using SharePoint Server to work on a task that is managed by a Microsoft Dynamics ERP solution. The Fluent interface can therefore make SharePoint Server 2010 easier to use, especially for casual and inexperienced users.



Customizable Ribbons in SharePoint Server 2010, Word 2010, and Microsoft Dynamics NAV.

Summary

By adopting Microsoft Office 2010 and SharePoint Server 2010, companies that use Microsoft Dynamics ERP solutions can realize significant gains in business process efficiency. With new features like document coauthoring and improved e-mail management, employees can eliminate unnecessary communication and complete business processes faster. As a result, companies can free-up employees to focus on activities that add value and increase the overall competitiveness of the business, such as shipping products and answering customer questions faster. In addition, the 2010 releases of Microsoft Office and SharePoint Server extend the reach of Microsoft Dynamics ERP solutions so that companies have more control over their business processes and, therefore, their overall organizational productivity.

Lowering Barriers to Action



Kevin, the sales manager at an electronics wholesaler, just got out of a meeting with his CEO. His boss is worried that the company will not meet its revenue targets for the year because it is not doing enough to take care of its best accounts. He asked Kevin to investigate what the company can do to better serve its top customers.

Kevin doesn't directly log on to use his company's **Microsoft Dynamics® ERP** solution very often, but he absolutely relies on his role-tailored dashboard in **Microsoft® SharePoint® Server 2010**, where he can view key performance indicators (KPIs) and other critical information from Microsoft Dynamics ERP. In response to his CEO's request, Kevin drills down from an overall sales KPI to a monthly sales bar chart. He clicks on the chart again to bring up the top five customers for the year-to-date. One of the customers is highlighted, indicating an exception. Kevin selects the customer, pulling up a screen in **SharePoint Server 2010** where he can update information directly in the **Microsoft Dynamics ERP** solution. He sees this particular customer is classified as a standard account, even though they bring in considerable revenue. Kevin elevates the customer's status from "standard" to "premium" in the SharePoint Server site, now making that customer a priority account for the company.

Connected Ecosystems

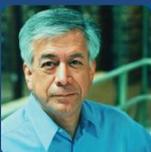
Today's business world requires connection: No company can survive for long as an island. Companies that have tight connections to every constituent in their value chain—customers, partners, and suppliers—will be able to anticipate trends earlier, provide better customer experiences, and put more focus on core competencies that differentiate them from the competition. The latest releases of Microsoft Office and Microsoft SharePoint Server help companies connect with their ecosystem of customers, partners, and suppliers through a unified communications and collaboration infrastructure, including:

- **Business portals.** Business portals, where suppliers and other third parties can directly access business information, are becoming increasingly important in today's supply chains. Together, SharePoint Server 2010 and Microsoft Dynamics ERP solutions provide an excellent platform for securely connecting with customers, partners, and suppliers, giving them updates on shipments or enabling them to view open purchase orders or invoices for their accounts. Business Connectivity Services in SharePoint Server 2010 enhances these business portal capabilities by supporting authorized edits to information stored in Microsoft Dynamics ERP solutions.
- **Click-to-communicate functions.** Companies that deploy Microsoft Office Communications Server 2007 R2 together with their business partners can open up new communications channels. Employees can immediately contact colleagues outside the firewall by using click-to-communicate functions for phone, instant messaging, and e-mail. They also have visibility into other people's availability, such as when they are busy, on a call, or available, even when that person works for another company.
- **Prioritized communications.** In the same way caller ID works for regular phones, Office Communications Server 2007 R2 can provide employees contextual information when they receive a phone call from a number associated to an account in the company's Microsoft Dynamics ERP solution. Companies can also choose to automatically route callers to appropriate people or call centers within the organization by using the same technology. This powerful capability provides instant access to information based simply on a phone number, enabling employees to quickly answer a customer's questions about the status of an order or a partner's question about a transaction.

Summary

With Microsoft Office 2010 and SharePoint Server 2010 alongside their Microsoft Dynamics ERP solution, companies have the ability to connect more easily with their larger ecosystem. These closer connections improve competitiveness by enhancing customer experiences and supporting greater supply chain visibility.

Optimizing Supply Chain Performance



Arriving at his London office early Monday morning, Vince finds an urgent e-mail notification that a shipment of fresh-cut flowers is delayed in Calais, France. Vince is an operations manager for one of the largest cut-flower wholesalers in the United Kingdom, and his company absolutely needs this shipment on time because it could decide a huge annual contract. He opens his **Microsoft® SharePoint® Server 2010** home page, which flags the delayed shipment with the order number and exact location of the delivery truck.

Vince uses **Microsoft Office Communicator 2007** to call the truck driver, who explains he is unable to board the Chunnel train into England because of missing customs paperwork. Vince promises to find the paperwork and fax it to the customs office before the train leaves. By using search features in **SharePoint Server 2010**, Vince quickly locates the required form stored in the company's **Microsoft Dynamics ERP** solution, populates the form with customer information from the solution, and then sends it by using Internet fax capabilities in **Microsoft Word 2010**. Several hours later, Vince receives an alert generated in the solution that lets him know the shipment has been delivered and the order has been processed.

Conclusion

Together, Microsoft Dynamics ERP solutions and the 2010 releases of Microsoft Office and Microsoft SharePoint Server help companies make significant progress in becoming “dynamic businesses” that can respond quickly and flexibly to changes in their environment. Existing and prospective Microsoft Dynamics customers who upgrade to the latest version of Microsoft Office 2010 and SharePoint Server 2010 will maximize the potential of their Microsoft Dynamics ERP solutions.

Additional Resources

- “Dynamic business” white paper: http://download.microsoft.com/download/0/A/7/0A7FED39-F0BF-4067-8636-A782717D5D2B/Dynamic_Business_Whitepaper_Convergence_Europe_2009-FINAL_10_23_09.pdf

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence. Microsoft Dynamics works like and with familiar Microsoft software, automating and streamlining financial, customer relationship, and supply chain processes in a way that helps you drive business success.

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